



Agenda for the

**Technical Workshop:
Innovative Financial Instruments**
Magdeburg, December 4th to 5th, 2018

Day 1 – Tuesday, December 4 th , 2018	
Venue: Roncalli-Haus, Max-Josef-Metzger-Str. 12/13, 39104 Magdeburg	
08h30	Registration
08h45	Welcome <i>Marc Melzer (Investitionsbank Sachsen-Anhalt)</i>
09h00	Financing opportunities <i>Christoph Hartmann (EU-Verwaltungsbehörde EFRE/ESF)</i>
10h00	Coffee break
10h15	Financing models (detailed insight) <ul style="list-style-type: none"> ➤ Green Impact Bonds <i>Björn Söderlundh (Kommuninvest)</i> ➤ European Regional Development Fund <i>Marie Vaadre (Swedish Agency for Economic and Regional Growth)</i> ➤ European Structural and Investment Funds <i>Carsten Buhmann (Investitionsbank Sachsen-Anhalt)</i> ➤ Crowdfunding <i>Jean Luc Danet (Bretagne Energie citoyenne)</i> ➤ Energy performance contracting <i>Francisco Puente (Escan)</i>
13h00	Lunch
14h00	“The bankers brain” <i>Jens Zillmann (NORD/LB – Norddeutsche Landesbank)</i>
15h30	Coffee break
16h00	Open exchange between financial experts and partners <ul style="list-style-type: none"> ➤ Partners have the opportunity to discuss in smaller groups their specific financing needs and develop first ideas which financial tool could be useful for them. ➤ 2 or 3 groups work in parallel (sessions last 1 hour each) – partners should address their specific financing needs before the meeting in order to organize topics and experts
18h00	End Day 1
19h30	Dinner

Agenda

Day 2 – Wednesday, December 5th, 2018	
Venue: Roncalli-Haus, Max-Josef-Metzger-Str. 12/13, 39104 Magdeburg	
08h45	Welcome
09h00	Summary of open exchange of day 1
09h45	Financing the (overarching) energy monitoring system <i>Vincent Bryant (Deepki)</i>
10h30	Coffee break
10h50	Joint development of one or several generic funding models for financing energy efficiency investments ➤ Partners and experts will work in smaller groups to develop funding models within a given generic structure
13h00	Lunch
14h00	Joint development of one or several generic funding models for financing energy efficiency investments ➤ Partners and experts will work in smaller groups to develop funding models within a given generic structure
15h30	Coffee break
16h00	Presentation of developed funding models and summary of workshop results
17h00	End Day 2

Dinner:

The **Welcome Dinner** on Dec. 3rd will be at the Restaurant Ratskeller (Address: Alter Markt 6, 39104 Magdeburg) and the reservation is for 19:30h.

The **International Dinner** on Dec. 4th will be at the Restaurant Hoflieferant (Fürstenwall 3b, 39104 Magdeburg) and the reservation is for 19:30h. Please choose the vegan, fish or meat option for your main course in advance and let your host know. The bill will be paid by the host.

Emergency contacts:

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